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- DL-Methionine
- L-Lysine Hcl
- L-Threonine
- L-Tryptophan
- L-Valine

AMINO ACID

SUPPLEMENT

FEED

MEALS

- L-Isoleucine
- Choline Chloride (CCL) Liquid 75% /Powder 60%
- Toxin Binder
- Betain Hcl
- Acidifier
- Phytase
- Multienzyme
- Electrolyte
- Soyabean Meal
- Fish Meal
- Rapeseed Meal
- MBM (Meat Bone Meal)
- Rice DOC



- Di Calcium Phosphate (DCP)
- Monocalcium Phosphate (MCP)
- Sodium Bicarbonate
- Premix (Layer)

BULK PRODUCTS

VITAMINS /ANTIBIOTICS

- Premix (Broiler)
- Chlortetracycline (CTC)
- Tylosin Phosphate 10%
- Tiamulin10,45,80%
- Vitamin A,C,E,K3,D3,B3,B4





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MONTHLY POULTRY MAGAZINE

November 2023

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204, Plot No. 19, Huda Complex, Saroor Nagar,
Hyderabad - 500 035.
Telangana. INDIA
Phone : 040-40212359
Mobile : 093913 78805

093470 28641 E-mail : hindpoultry@hotmail.com

Website : www.hindpoultry.com

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Hyderabad, November 2023





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anda Vasudev Rao popularly known as Dr. B. V. Rao is considered by many as the father of modern poultry farming in India. He was the founder chairman of the National Egg Coordination Committee (NECC) and was a 2004 inductee of the International Poultry Hall of Fame of the World Poultry Science Association. The Govern-ment of India also awarded him the fourth highest civilian award of Padma Shri in 1990. Indian Poultry farmers celebrated the 86th Birth Anniversary on 6th November 2021. People from across the country paid floral tribute and distributed free Eggs and

Chicken on the occassion.

Dr. B. V. Rao was born on 6 November, 1935 at Chanchalguda, in Hyderabad, in the undivided south

Indian state of Andhra Pradesh (presently in Telangana) Dr. B. V. Rao was married to Uttara Devi and was blessed with three children, being a daughter, Dr. Anuradha Desai, and two sons, Mr. Venkatesh Rao and Mr. Balaji Rao. Dr. Anuradha Desai, who is married to Mr.Jitendra Desai, presently heads the Group

and is ably supported by Mr. Venkatesh Rao, Mr. Balaji Rao and Mr. Jitendra Desai.

Dr. B. V. Rao enrolled for a short-length course at Acharya N.G. Ranga Agricultural University, Rajendranagar. He did this in order to see what he could make of his life as an independent farmer. He successfully completed a training program in dairy and poultry



88th Birth Anniversary of Padmashri Dr. B. V. Rao 1935-2023



As President WPSA (India Branch) from 1993 to 1996, Dr. B.V. Rao played a significant role for the successful organization of the XX WPC and International Poultry Exhibition in September 1996 at New Delhi. Often lauded, he received one of the highest honours conferred by the President of India, the "Padmashree" award.WPSA's only regret was that Dr. Rao did not live to see his induction into the Poultry Hall of Fame.

> farming where he had the opportunity to learn under an American teacher, Moore. His first business venture was with 500 birds entrusted by Moore for tending and, soon, Dr. B. V. Rao started his own venture in 1970, which grew over the years to the present V H Group which is one of the largest integrated poultry business in Asia having interests in poultry, meat, pharmaceuticals, cattle feed, sports.

The V. H. Group has now the presence in India, Bangladesh, United Kingdom, Singapore, Vietnam, Brazil and many more countries.

In the early 1980 When the price of eggs went down Dr. B. V. Rao gathered poultry farmers together from across the India and founded the National Egg Coordination Committee in the year 1982. He was its founder chairman. He was also associated with the World Poultry Science Association (WPSA) and headed its India chapter from 1993 to 1996. He was one of the key figures in the organization of the World Poultry Conference in New

> Delhi in 1996. He also founded a higher education institution, Dr B.V. Rao Institute of Poultry Management and Technology near Pune in Maharashtra which

conducts higher courses in the subject. The Government of India also awarded him the civilian honor of the Padma Shri in 1990. The World Poultry Science Association inducted him into their Hall of Fame in 2004. I am proud to sum up the man that was Dr. B. V. Rao. He was a perfect gentleman in

the assembly of men, a highly intelligent person in the world of scholars, an Ideal trainer in the society of trainers and above all a thoughtful, sympathetic and kind guide to the seekers of poultry knowledge. He was an inspired and inspiring teacher in the field of poultry farming Great philosopher Carlyle said that "A Hero is Hero at all Points" and this is absolutely true for Padma Shree Dr. B. V. Rao.

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ENKATESHWARA B.V. BIOCORP



Venkateshwara B V Bio-Corp Private Limited organised Technical seminar on BV 300 Nutrition & Management

VENKATESHWARA BV BIO-CORP PVT LTD

organized a Technical seminar for commercial Layer Farmers onTuesday 17th October, 2023 at Hotel Prabha Grand Inn, Chittoor, Andhra Pradesh. This technical seminar was attended by laver farmers of Chittoor and surrounding area. Mr Vijay Babu, Sr. Zonal Manager, Venkateshwara B V Bio-Corp Pvt.Ltd. welcomed all attendees. Dr N. Baburaj (DGM- Marketing) introduced the Speaker Dr Sunil Nadgauda (DGM- Technical).Dr Baburaj also shared his thoughts regarding current Poultry Industry scenario in the area. The speaker for this seminar, Dr Sunil Nadgauda explained in detail about the "BV 300 commercial Layers Nutrition and Management"in all aspects.During discussion he advised to be watchful about quality parameters to be considered while selecting the different feed ingredients. The excerpts from his presentation can be summarized as below.

- BV 300 performance review.
- Importance of body weight monitoring in rearing period and its impact on laying productivity.
- Early Laying Nutrition to maximize peak production and to maintain the consistency.
- Benefits of Phase feeding to reduce the overall egg production cost and to optimize the effi-



ciency.

- Alternative sources of Protein & Energy and precautions to be taken while using the alternative feed ingredients.
- Maintaining the egg shell quality during extended laying periods.
- Innovative premix solutions for simplify the feed manufacturing process and also to avoid errors during feed production. Mixiblend is the new innovative and simple solution which provides Vitamins, Trace minerals, Enzymes, Toxin Binder, Liver tonicin required proportion to boost the productivity.

Dr N. Baburaj discussed and translated the presentation in local language with all the attendees.

Dr Rajendra Mudholkar, Technical Manager presented regarding Gizzard Erosion and Dermatitis in Commercial Layers. He discussed in detail regarding the causes and best possible solutions to prevent the problem, Dr Sunil Nadgauda answered the queries of the attendees related to the subjectand other technical queries regarding layer nutrition and management.

Mr P. Pranith, Director of Balaji Hatchries, presented regarding the layer farming in Chittoor area and future plans to improve the productivity and profitability of the layer farmers. He also assured the layer farmers regarding best technical of services for farming.Hepointed the Importance of having a Co-operative society of Layer farmers for betterment of Layer Poultry industry in Chittoor region.

Smt. P. Neeraja MD, Balaji Hatcheries suggested to utilize the available resources for better performance. The Technical Seminar was attended by around 80 Layer farmers surrounding the Chittoor area. MrVijay Babu, Senior Zonal Manager proposed vote of thanks to all. The local Venworld Team organised this technical seminar.





"Samagra Charitable Society" celebrated World Egg Day in Thiruvananthapuram

"Samagra Charitable Society" celebrated World Egg Day in the capital city Thiruvananthapuram, Kerala, India on 13.10.23 at 10.30 am. Five thousand eggs were distributed to the public in connection with World Egg Day. At the inaugural ceremony, the first egg packet was issued to the senior most head load worker Mr.Thulasidharan of Thekkumoodu trade union unit. The program was inaugurated by Secretary of Mr. Prakash Samagra Viswanathan and Vice President Adv. Jatin Das. 🔒



Suguna Group sells majority stake in vaccine- making subsidiary Globion in all cash deal

French company VIRBAC, which specialises in innovative solutions for veterinarians and animal owners in more than 100 countries, has acquired a majority stake in Globion India Private Limited, a 100 per cent subsidiary of Suguna Holdings Private Limited (SHPL).

Present in 18 states, SHPL focuses on the broiler industry value chain, from soybean processing to processed food. Globion India, a joint venture between the Suguna Group and German poultry vaccine specialist Lohmann Animal Health, manufactures vaccines for animals. With infections such as bird flu taking a toll on livestock, the vaccine industry has gained significance in recent years. Day-old chicks are vaccinated to increase their immunity. The stake sale in Globion India was completed on November 1, but it is unclear why or how much stake was offloaded by Sugana.

Business model

The Rs 12,000-crore Suguna Group had said earlier this year that it was mulling an IPO. The poultry company rears egglaying birds, operates hatcheries and supplies (vaccinated) chicks to about 40,000 farmers across the country who, in turn, rear the chicks and hand over the grown birds to Suguna for a fee. SHPL is the holding company of the group, whose operational entity is Suguna Foods Private Limited (SFPL).

Cash reserves

In April, ratings agency ICRA had downgraded the company's Rs 2,182-crore debt to 'negative' from 'stable', due to rising input costs and investments in the development of the pureline breed Sunpro. But on November 6, ICRA revised the rating back to 'stable' due to "expected improved performance". ICRA notes that the company, established in 2008, has strong liquidity. As of March 31, 2023, it holds unencumbered mutual funds worth Rs. 197 crore and has a free cash balance of Rs 10 crore. Additionally, it has an inventory worth over Rs. 124 crore, which can be sold, if needed. "Further, on a consolidated level, it is expected to generate retained cash flows of over Rs. 400 crore in FY2024. This is adequate to meet repayment obligations of over Rs 135 crore and capex expectations of Rs. 100-120 crore," says ICRA. The Rs. 340-crore-rated company is "one of the largest integrated players in the Indian poultry industry, aided by its established relationship," adds ICRA.



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- Enrofloxacin
- Tetracycline
- Levofloxacin



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- Vitamin B4
- Vitamin B5
- Vitamin E
 Vitamin D
- Vitamin K

AMINO Acids

- DL-Methionine
- L-Threonine
- L-Lysine HCI
- L-Tryptophan
- L-Valine

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- Toxin Binder
- Choline Chloride (CCL)
- Chlortetracycline(CTC)
- Betain HCI
- Tylosin Phosphate 10%
- Acidifier
- DCP (Dicalcium Phosphate)
- MCP (Monocalcium Phosphate)
- Sodium Bi Carbonate
- Electrolyte



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Shri. Chitturi Jagapati Rao, Chairman of Srinivasa Farms Group, and one of the founders of the National Egg Coordination Committee in India has been bestowed with the prestigious Denis Wellstead Award "International Egg Person of the Year 2023" by The International Egg Commission (IEC). He is the first Asian to receive this highest award.

The International Egg Commission (IEC) recognised and presented the award for his notable success and outstanding achievements across the global egg industry at the recent IEC Global Leadership Conference Lake Louise 2023. Presenting the award IEC Chairman, Greg Hinton said "Shri Chitturi has contributed significantly to the development of the Indian poultry sector throughout his lifetime. He not only built his own business, Srinivasa Farms Group,



Srinivasa Farms Group Chairman Chitturi Jagapati Rao Becomes the First Asian to Win IEC's "International Egg Person" of the Year Award 2023

from the ground up, but he has also been instrumental in working closely with the government to streamline processes for the industry, creating better employment opportunities and raising the calibre of poultry products in India." "Shri Chitturi was one of the founders of the National Egg Coordination Committee in India, an association for producers which has been instrumental in supporting the industry to grow exponentially. Shri. Chitturi's contributions to the Indian layer industry have not only revolutionised the sector but also improved the lives of many people, so we are thrilled to honour him with this award." Greg added. On being honored with the "International Egg Person Award" Chitturi Jagapati Rao said, "I am deeply honored and humbled to receive the prestigious 'International Egg Person of the Year' award. Eggs are not just a source of nutrition but also a symbol of hope and sustainability for a brighter future. This recognition is a testament to the incredible work of countless individuals and organizations dedicated to advancing the egg industry globally. I share this honor with all those who are committed to promoting the benefits of eggs, and the family of Srinivasa Hatcheries Group." IEC Chairman Greg Hinton said: "The IEC awards are always a highlight of the Global Leadership Conference, offering an opportunity for us to honour

the passion, commitment, and enthusiasm of brilliant individuals and organisations within our industry every year."

About Srinivasa Farms Group

The Srinivasa Group was founded in 1965 when Jagapati Rao Chitturi (chairman) forayed into the poultry business in Hyderabad. It operates an integrated layer and broiler breeding business in India and is headquartered in Hyderabad, Telangana (TS), India. The Company has presence in soybean crushing, feed mills, layer and broiler breeding, integrated contract farming and a slaughterhouse (Chicken Processing Plant). The group envisaged a mega food park as part of its diversification plans to provide food processing infrastructure to small and medium enterprise. Srinivasa Group committed to pursue a collaborative growth model to expand allied businesses such as retail, processed foods and agri-businesses.

- **Soybean Crushing Plant:** Located near Nagpur, with a 150,000 MT annual crushing capacity.
- Feed Mills: Near Vijayawada, with a combined capacity of 237,600 MT per year, using soybean meal from the Company's crushing plant.

- Layer and Broiler Breeder Farms: Parent capacity of 420,000 birds and 32 million DOCs per year for layers. 3,00,000 parent birds producing 60 million HEs per year for broilers.
- Integrated Contract Farms: Located in Andhra Pradesh and Telangana, rearing 10 million birds with support services for contract farmers.
- Chicken Processing Plant (CPP): Near Hyderabad, processes 2,000 birds/hour, licensed by FSSAI. HACCP and FSSC certified.
- Mega Food Park (MFP): Developed in Andhra Pradesh, spread over 54 acres, with a huband-spoke model. FSSAI approved and FSSC certified plant
- Branded Egg Sales (Hello Eggs and Freshen brands) to retail stores and institutions

About The International Egg Commission

Established in 1964, the International Egg Commission (IEC) is a not-for-profit organisation that represents the egg industry internationally; it has members in around 80 different countries. Its members include national egg associations, egg farmers, egg graders, and processors around the world. Part of the role of the IEC is to provide information to assist with national and international decisions and policy-making, it does this through its membership, its publications, and liaison with other international organisations, including World Organisation for Animal Health (WOAH), World Health Organization (WHO), Consumer Goods Forum (CGF), and the United Nations' Food and Agriculture Organization (FAO). 🔒

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Rising Poultry Industry in India "A Growing Landscape"

In the last four decades or so the poultry sector has grown fastest in the livestock sector transferring itself into supplier of most economic sources for protein for consumers through development of value chains.

The sector through applications of technologies and collaboration with various stakeholders in the value chain is gearing up to meet rising demand for healthy poultry products through taking a series of measures.

The growth in India poultry industry is being driven by the rising disposable incomes and change in food habits. The shift from the traditional diet, which relied heavily on pulses, to food products such as meat, eggs, and dairy products to meet the protein requirements is significantly aiding the industry growth. The increasing awareness about health and wellness is further driving the demand for a protein-rich diet.

According to the Economic Survey (2022-23), the livestock sector comprising dairy, poultry meat, eggs and fisheries witnessed a compound annual growth rate (CAGR) of 7.9 per cent during 2014-15 to 2020-21 (at constant prices), and its contribution to total agriculture GVA (at constant prices) has increased from 24.3% in 2014-15 to 30.1% in 2020-21.

According to the department of animal husbandry and dairying annual report (2022-23), poultry production in India has taken a quantum leap in the last four decades, emerging from conventional farming practices to commercial production systems with state-of-the-art technological interventions. Broiler meat production in the country is estimated at around 5 million tonne (MT) annually. According to EMR market research, India poultry market currently valued at USD 28.18 billion, is expected to grow at a CAGR of 8.1% in the forecast period of 2024-2032 to reach a value of approximately USD 44.97 billion by 2032. During the 2022-23, India exported poultry and poultry products to 64 countries, generating revenue of USD 134 million.

The adoption of modern technology was a gamechanger for the industry. Improved feed formulations, automated systems for feeding and temperature control, and state-of-the-art disease management practices revolutionized poultry farming. These innovations enhanced production efficiency, leading to increased output. Since the 1990s as India underwent economic liberalization and urbanization, there was a noticeable shift in dietary patterns. Urban consumers sought convenient and readily available sources of protein. Poultry products, particularly chicken meat and eggs, emerged as affordable and accessible options as protein rich food.

India's rapidly growing population is a direct driver of demand for poultry products. With more mouths to feed, there is a continuous need for affordable and nutritious sources of protein. As incomes rise and lifestyles evolve, dietary habits shift towards increased protein consumption. Chicken meat and eggs are perceived as healthier alternatives to red meat, driving up demand. Poultry products are often more affordable



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than other protein sources, making them accessible to a broader segment of the population. Poultry production can be influenced by seasonal factors, including extreme weather conditions. These fluctuations can lead to periods of oversupply and shortages.

Fluctuations in feed prices directly affect production costs and, consequently, supply. Advances in poultry farming techniques and technology improved have production efficiency. Farms that adopt these practices can produce more, potentially leading to oversupply. Consumer awareness regarding health and safety issues can influence demand. Food safety incidents or concerns about antibiotic use in poultry production can affect consumer choices.

The Indian poultry industry is focussing on a multifaceted approach in adopting technologies, minimising production risk and improving supply change management to sustain the growth of the sector.

Use of Technologies & Analytics in Market Research & Consumer Behaviour

On forecasting of demand and supply situation, advanced data analytics tools and software are currently available to poultry producers, enabling them to analyse historical data, market trends, and consumer behaviour. These tools support poultry farmers to make informed decisions regarding production volumes and timing. India's diverse climate can impact poultry production, leading to seasonal variations in demand and supply.

Poultry farmers or producers employ seasonal adjustments in terms of breeding and hatching schedules to match the market's demand. For instance, in regions experiencing extreme temperatures, production may be scaled down during the summer months to avoid stress on the birds. Automated feeding systems, temperature control systems, and data-driven management tools optimize resource utilization and reduce production costs. This efficiency helps producers maintain competitive pricing and a steady supply.

Diversification into Value Added Products

Beyond poultry products like chicken meat and eggs, diversification has to become a key strategy for expansion of the poultry sector. Currently producers are focussing on the development of value-added products, such as processed poultry items including sausages, nuggets, and ready-to-cook meals. These products cater to the evolving tastes and preferences of consumers, offering convenience and variety especially for younger consumers. Poultry farms are increasingly expanding to different regions to mitigate risks associated with localized supply disruptions. By establishing operations in multiple locations, producers could reduce their vulnerability to disease adverse outbreaks, weather conditions, or logistical challenges.

Optimization of Supply Chain & Marketing

Producers and processors are streamlining supply chain operations to minimize waste and ensure timely distribution. Advanced logistics and transportation management systems facilitate the efficient movement of poultry products from farms to consumers. This optimization reduces the chances of product shortages due to logistical issues. Well thought out marketing campaigns in the similar line of National Coordination Egg Committee's 'Sunday ya Monday rojkhaoande' (Sunday or Monday, have eggs daily) are essential for increasing consumer awareness and demand. Poultry Companies have started to invest in advertising, branding, and promotions to highlight the nutritional benefits of poultry products. These efforts create consumer loyalty and boost demand.Indian poultry producers are exploring export opportunities. By tapping into foreign markets, they diversify their revenue streams and reduce reliance on the domestic market. This strategy helps manage supply levels more effectively.

Collaboration with Government on Regulations

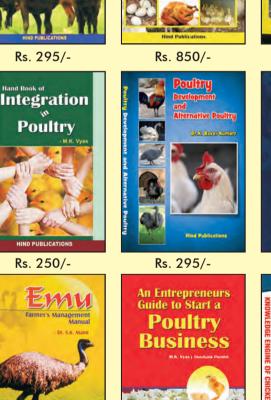
Working closely with the government agencies both at the centre and state levels have become crucial for the poultry industry's growth. Poultry sector works closely with regulatory bodies to develop policies for ensuring food safety and quality standards. Government also provides support such as financial incentives, subsidies. and infrastructure development. The government's role has been critical in initiating effective measures in dealing with disease outbreak and emergency response. Timely and coordinated efforts during disease outbreaks help minimize disruptions in the supply chain.

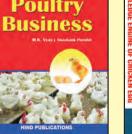
Collaboration with Various Associations in the Value Chains

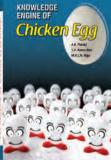
A number of industry associations, both at the national and regional levels, play important roles in supporting poultry farmers. These associations advocate for policies that promote sustainability, ensure the availability of quality inputs, and provide a platform for knowledge exchange and problem-solving. Bodies such as the Poultry Federation of India (PFI), The Compound Livestock Feed Manufacturers Association (CLFMA), Vets in Poultry (VIP) and several state-level organizations, are the key support for the industry, fostering growth and resilience among poultry farmers.

In addition, the World Organisation for Animal Health (WOAH) recently has approved India's self-declaration stating that it is free from Highly Pathogenic Avian Influenza (HPAI), commonly known as bird flu, in specific poultry compartments. The approval to this self-declaration is expected to open up new opportunities for Indian poultry in the global market, contributing to the country's economic growth. According to the ministry animal husbandry statement, India gave a selfdeclaration that it was free of HPAI in 26 poultry compartments, which was approved by WOAH on October 13, coinciding with the World Egg day. These poultry compartments are located in four states - Maharashtra, Tamil Nadu, Uttar Pradesh, and Chhattisgarh. With such collaborations with various players in the poultry value chains, the sector is poised to meet rising challenges and provide consumer demand for healthy chicken meat products in the coming decades. 🔒

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Online Sensitisation Workship on Export of Table Eggs from India

Centre of Excellence for Animal Husbandry (CEAH-Bengaluru) - Animal Husbandry Academy of India under Government of India, Ministry of Fisheries, Animal Husbandry & Dairying, and Department of Animal Husbandry & Dairying organised an online sensitisation workshop on export of table eggs from India on 12th October, 2023.

India is producing about 20 - 25 crore eggs per day. Tamil Nadu, Andhra Pradesh, Telangana, West Bengal, Punjab, Maharashtra, Karnataka and Kerala are the leading states in production of eggs in the country. Namakkal is the one district having a population of nearly about 6 crores layers and producing 5 crore eggs per day. However, export potential needs to be augmented considering newer opportunities of compartmentalization and growing demand of table eggs across Southeast Asia and Middle East. In this regard, the CEAH Bengaluru organized the workshop on export of table eggs from India on 12th October, 2023 at 10.00am.

The Workshop started sharp at 10.30am on 12.10.2023. Dr. Mahesh P.S., Joint Commissioner, CEAH Bengaluru introduced all the panelists to the Joint Secretary. He gave the statistics related to Indian Economy and status of exports from India in his address he informed that Indian Exports are likely to touch 1 trillion dollars by March 2024 out which Agricultural Exports is 50 billion dollars and Animal Husbandry Sector is 4.5 to 5.0 billion dollars.

Sri. G.N. Singh, Joint Secretary (Trade), inaugurated the workshop. In his address, he welcomed all the panelists and stakeholders namely, State Animal Husbandry Authorities, RDDL incharges, Poultry Farmers and Exporters, Entrepreneurs and other fellow colleagues from AQCSto the workshop. He emphasized that Government of India is committed for facilitating export and import for the benefit of Animal Husbandry Sector of India. The Animal Quarantine and Certification Services centres (AQCS) at Delhi, Mumbai, Kolkata, Chennai, Bengaluru and Hyderabad are proactively engaged in facilitating mandatory certificates in collaboration with state Animal Husbandry Authorities with Regional Disease Diagnostic Laboratories (RDDL) at Bengaluru, Pune, Kolkata, Jalandhar and Central Laboratory at Bhopal.

Sri. G.N. Singh, Joint Secretary narrated the role of Centre of Excellence for Animal Husbandry in various ways for capacity building and best in class production centres. He appreciated the achievement of CEAH in just two quarters covering more than 800 personnel being trained under various programmes at CEAH.



Dr. DipankarBiswas, Joint Commissioner, AQCS, Chennai who is spearheading facilitating table egg exports from Namakkal in the recent times upto almost ten crore eggs. He explained in detail flow chart for table egg export procedure step wise involving AQCS as nodal agency for submitting the application later followed by the advice of

AQCS officer, state agencies will do the necessary mandatory sample survey as per the need of importing country and submits the sample to respective RDDLs in turn RDDLs will submit the report for parameters sought by the authorities. Considering all the recommendations from state authorities and RDDLs, AQCS finally issues International Veterinary Health Certificates (IVHC) as per the mandate of importing country.

AQCS, Chennai has so far facilitated table egg exports worth of Rs. 136 crores (22.7 crore eggs) in 2021-22, Rs. 298 crores (49.8 crore eggs), 2022-23 Rs. 518 crores (86.3 crore eggs) during 2023 till date to the countries namely Oman, Qatar, Bahrain, Maldives, Srilanka, Malaysia, Sierra Leone, Liberia, Gambia, Union des Comores, Djibouti. Similarly AQCS Mumbai and Hyderabad have also facilitated table exports to Qatar, UAE, Liberia, Djibouti. Dr. Biswas volunteered to help any entrepreneur willing to export animal products out of the country hand holding them at every stage.

Dr. Tapan Kumar Sahu, Deputy Commissioner, AQCS Bengaluru narrated the status report on hatching eggs export from both AQCS Bengaluru and AQCS Chennai to Oman and Kuwait. The total value on an average is about Rs. 200 crores per year with an average export of 5 crore hatching eggs.

Dr. Aruna Sharma, Deputy Commissioner, Member Secretary for Compartmentalization southern region at Govt. of India under DAHDF explained in detail mandatory procedures for certification under compartmentalization for a specific facility. So far 34 compartments are certified with a renewal period of once in every three years. Maharashtra leads the status with 14, Tamil Nadu 11, Chhattisgarh 6, Uttar Pradesh 02, Odisha 01 compartments certified.

She narrated checklist for defining a compartment being No. 1.Demarcation of the compartment, No. 2. Animal sub population identification and traceability, No. 3.biosecurity system, No. 4.Biosecurity plan. All these four factors will be assessed against specific mandate of WOAH (World Organization for Animal Health) into risk analysis, documentation and uploading in the requisite format to apply to the State Department.

Steps for compartmentalization:

- Establishment submits application to the State Animal Husbandry Department.
- State Government does an inspection with recommendations, sends the proposal to DAHD.
- 3. DAHD examines the proposal and deputes the central team.
- Central Team inspects the farm based on the check list prepared by the department as per Chapter



4.5 of Terrestrial Animal Health Code (TAHC) under WOAH.

- 5. Based on the recommendation of the central team, Govt. of India issues Avian Influenza free status for a period of three years followed by renewal after inspection every three years.
- State Animal Husbandry Department through local veterinarians submits the reports regularly (21 days, 3 months, and 6 months) through surveillance by sample collection and testing.

Dr. Venkatesan, AQCS, Delhi, Dr. JimleeSarmah, AQCS Kolkata, Dr. Sonia Sharma, AQCS Hyderabad and Dr. Santosh M., AQCS, Mumbai the respective Quarantine Officers presented status reports of export of animal products namely milk based sweet products, pet foods, horn based artistic products etc., through the respective regional AQCS centres.

Dr. P.V. Senthil, the next gen Entrepreneur representing KaveriBioproteins Pvt. Ltd., Namakkal narrated the hardship and the success being a leading table egg exporter from India. Kaveri group was established by Sri. P.K. Venkatachalam a school teacher from Namakkal with 600 layer birds in 1976. He promoted poultry farming in and around Namakkalwith the help of late Dr. Nanda Gopal and TANUVAS as allied agriculture activity. It became a revolution with 10,000 farmers by 1990. He further established Namakkal Egg Coordination Committee by a quote "My produce My Price" which later became a foundation for formation of National Egg Coordination Committee (NECC). Sri.Venkatachalam being a President of Poultry Farmers Association played a crucial role for induction of egg into noon meal and he first exported a shipment of table eggs to Kuwait through his friend as early as in 1990s.

Lack of standard quality and supply chain facilities made importing countries to tag in shops as "We don't use Indian Eggs". Later, adaptation of Standard Practices both in egg production and innovative packaging (1312 cartons) (360 eggs per carton) as against international 1048 only are done. This saved the space and cost effectiveness upto 20 percent. 1995 Indian eggs were sought by every country as a cost advantage and quality advantage "We need Indian Eggs".

Export picked up to 15+ countries in 2006. However, it struck to the bottom during 2012 due to Birdflu issues in India as most countries banned our eggs. In 2013 Oman opened up for Indian eggs certified by AQCS followed by all other countries in 2018. However, in 2019 exports declined by competition in price by Ukraine and Turkiye. The Ukraine war reversed the condition as Indian eggs are in demand right now in the Middle East and Southeast Asia. First Malaysian export was done by support of AQCS Chennai in December, 2022.

Dr. Senthil submitted the request to the Government to take concrete steps to open previous export markets like Kuwait, Iraq, Afghanistan, Liberia, Akola and FreeTown. The AQCS certifications should be carried out smoothly supporting the exports, extending reasonable export subsidies, removal of GST on animal feed raw materials and RCM and transport and upgrading Labs at Namakkal are the other demands from Dr. Senthil.

Shri.GiridharKothawar, heading All India Poultry Development Services (AIDPS) thanked all the Government Representatives be at Joint Secretary level to field station offices for extending phenomenal support for poultry sector.

Dr. Sathiyanrayanan the epidemiology expert, Tamil Nadu Animal Husbandry Department narrated the procedure of Sample Collection and Surveillance by the state authorities and proactive support of State Animal Husbandry Department for promotion of animal Products from India.

Dr. Mahesh P.S. Joint Commissioner conducted a panel discussion and Q&A session for the queries raised by the audience. Sri. G.N. Singh, Joint Secretary made a concluding remarks for having conducted successful online workshop on this specific subject of "Export Promotion of Eggs". Further he directed CEAH to conduct many such programmes on various topics like Pet Foods, Animal Feed, Meat Products, RTC and RTE products in the coming months.

The online workshop was attended by about 650 registered participants across the country. The recordings are available at our Youtube Channel and Facebook:

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A New Lens for Phytogenics Harnessing the Power of Plants

By Dr. Shiva Kumar, Technical Director, Trouw Nutrition South Asia

Phytogenics, also referred to as "botanicals," and commonly defined as plant-based feed additives, represent a group of natural substances used in animal nutrition, and solely derived from herbs, spices, and their extracts, such as essential oils respectively.

Phytogenics were introduced to animal nutrition decades ago with a specific objective: to find alternatives for the use of antibiotics as growth promoters. Considering that narrow focus, phytogenics - specifically essential oils - were screened for antimicrobial properties and selected for their ability to kill relevant pathogenic bacteria. The mode of action for phytogenics in the animal can be used to truly harness the full power of this fascinating category of molecules. Phytogenic additives present a plausible alternative as they enhance several important processes in the animal body. Phytogenic feed additives may be included among supplements that are aimed to positively affect feed quality, health of animals as well as animal products by means of their specifically efficacious substances. As feed additives, phytogenic compounds have the potential to modulate signal transduction pathways relevant for physiological processes such as nutrient absorption or immune response, to name just two examples. When used at the right dosage, phytogenics are a powerful tool in supporting the animal to come closer to its genetic potential.

Focus on the Gut - as much more than a digestive organ

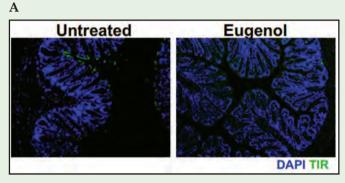
One of the focus areas in broiler production is the intestinal tract because it is one of the most prominent sites of interaction of the animal with its environment. Moreover, it is the site where dietary energy and nutrients need to be optimally digested, absorbed, and converted into molecules required for maintenance and growth. Better digestibility of nutrients, or simply, better digestion, contributes to better feed efficiency. Poor digestibility of a diet is not only visible in sub-optimal feed efficiency, but also by the negative effects that impact the digestive tract directly. So, when focusing on improving production efficiency of broilers, the gut is the focus area to be looked at.

Traditionally, animal nutritionists have focused on formulating diets that meet the animal's nutritional requirements at minimum cost; on exploring ways to remove or mitigate the effects of anti-nutritional factors in feed raw materials; and on manipulating the gut ecosystem by using antibiotics, pre- and probiotics and other compounds. Only in recent decades have researchers realised that the gut serves as so much more than a digestive organ. Furness et al. (2013) describes the gut as a sensory organ, which detects and processes 'messages' from its environment through a myriad of receptors located on intestinal cells facing the gut lumen. Targeting these receptors through molecules supplied in the animal's diet can trigger systemic physiological responses that in turn affect metabolism, immunity, hormonal secretion, inflammation, etc. and, ultimately, animal performance.

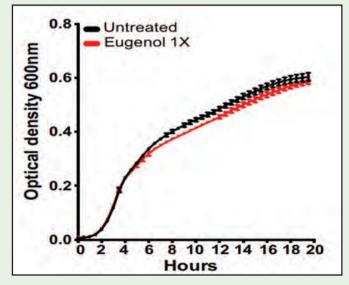
Rethinking the role of phytogenics - considering the mode of action

An imbalance in the animal's gastrointestinal microbiota due to dietary or environmental changes is damaging for the growth, health, and feed conversion of the animal. In contrast, an ideal, stabilized microbiota allows optimum growth performance (Schaedler 1973). Co-evolved during the ever-ongoing 'animal plant warfare', plant bio actives (i.e., phytogenics) have the potential to act upon said receptors along the animals' gastrointestinal tract. These receptors are conserved across species, which is why mechanistic effects will be similar independent of species though their relevance and impact on productive outcome may shift.

Wlodarska et al. (2015) studied the ability of six different phytogenic compounds on mice' resistance to enteric pathogen infection. Figure 1 shows that mice receiving eugenol (the main component of clove essential oil) had reduced colonization of Citrobacter rodentium, an enteric pathogen. Surprisingly, however, growth of C. rodentium appeared to be quite unaffected by eugenol as such. Instead, eugenol has shown to strengthen the mucosal barrier that protects against invading pathogens and disease, rather than affecting the pathogen directly.



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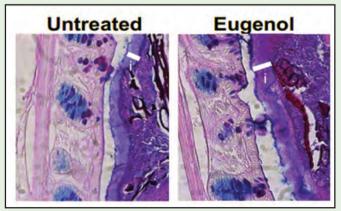


Figure 1. (A) Green immunostaining indicating colonization with C. rodentium in untreated mice but not in mice receiving eugenol; (B) almost identical growth of C. rodentium with or without eugenol; and (C) thickening of inner mucus layer in mice receiving eugenol. Images adapted from Wlodarska et al. (2015), used under https://creativecommons.org/licenses/by/ 4.0/.

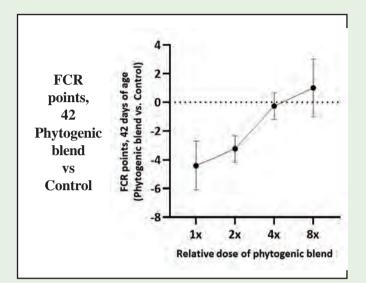
Another example of systemic effects that go far beyond direct interaction between phytogenic compounds and the gut microbiota are presented in a study by Mousavi et al. (2020). Mice supplemented with carvacrol (the main component of oregano essential oil) and challenged with Campylobacter jejuni showed a lower pro-inflammatory immune response not only in the intestinal tract but also on a systemic level and in other organs such as liver, kidneys and lungs compared to non-supplemented mice.

Usage considerations in phytogenics

The level of standardisation of phytogenics additives has increased over the last few decades. Improvements have been observed in most of the investigations to evaluate theinfluence of phytogenics on digestibility, morphology of and inflammatory processes inthe digestive tract, as well as on zootechnical parameters.However, aspects like undesired effects and effects of over-dosage need to be further investigated in both, in vitro and in vivo trials toensure the safe and productive use of the phytogenics used as additives.

It is important to realise that many phytogenics show a biphasic dose-response, meaning that their effects can be the complete opposite depending on dose (Jodynis-Liebert and Kujawska, 2020). For example, low doses of a specific phytogenic compound can act as an antiinflammatory, but the same phytogenic can trigger an inflammatory response at higher levels. Selkos' own research with a phytogenic blend showed that FCR improvement was highest at the lowest dose whereas, on the contrary, at higher doses the effect diminished or disappeared altogether (Figure 3). Consequently, it is not only important to conduct dose-finding studies to identify the optimum supplementation level of phytogenics but equally crucial that every batch be subjected to rigorous quality control and standardization to ensure consistent active content and efficacy.

Figure 3 shows that adding a phytogenic blend to broiler diets led to an improvement in FCR of more than 4 percentage points compared to a non-supplemented control group. Together with the large scientific body of evidence on individual phytogenic compounds, such research supports the notion that many classical challenges in livestock production can be addressed by phytogenics.



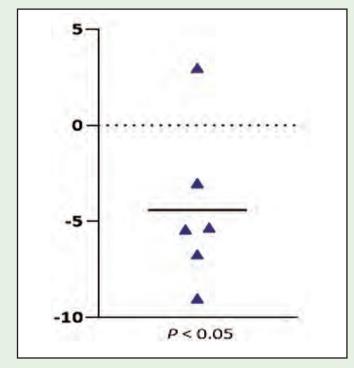


Figure 3. Effects of a phytogenic blend on feed conversion ratio in broilers relative to a non-supplemented control (Selko, unpublished data).

Future considerations of phytogenics

Based on the literature and data available, phytogenic based additives comprising of single or

combinations of components have been focussed for their potential to as aglobal trend to restrict use of AGPs and antimicrobials in animal production. The lens for phytogenics should be broadened beyond their in vitro antimicrobial effects and their use as agents in a narrow, oversimplified silver-bullet approach. There are clear examples demonstrating that phytogenics offer opportunities to improve farm economics and more.

The future consideration on use of phytogenics in the commercial livestock industry should be aimed at addressing the followingissues necessary for sustainable animal production primarily on

- Production efficiency -maintaining animal production and profitability.
- Animal health and welfare improving animal health by reducing the use of the rapeutic antibiotics.
- Consumer safety reducing the risk of bacterial resistance.
- Public acceptance by using reliable ingredients in the food-chain.
- Sustainability and Environmental protectionconserving resources and improve feed efficiency.

A growing world population and more people entering the middle class are fuelling the demand for animal protein (especially poultry) and highlighting the need for efficient production practices.

The boundaries of animals' genetic potential have expanded in recent decades, contributing to greatly improved animal performance indicators such as average daily gain and feed conversion ratio (FCR). Genetics and environment are interdependent. Today's performance levels suggest that the environment often is suboptimal and provide a powerful incentive to help close the gap between an animal's performance and its genetic potential.

Recognizing phytogenics' contribution to the host's natural defence mechanisms as well as robust physiological functions in all kinds of environmental conditions will help harness the true potential of phytogenics in supporting efficient and profitable livestock production.

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Coccidiosis in breeders – review of control options

Koen De Gussem, Huvepharma NV

in poultry production it is imperative to continue searching for better tools to minimise the (economic) impact of disorders and diseases. Coccidiosis has been recognised for a long time as one of these diseases with a huge economic impact. Nevertheless, in broilers it looks like poultry producers are still depending on the same tools, if not less, than decades ago. Some 'newer' tools, i.e. vaccines have been developed and been introduced to the market, but at least in some areas of the world it seems that they have a limited market share only. The main reasons are the high(er) cost price compared to anticoccidials and also the increased risk for enteric disorders and possible impaired performance.

VALUABLE BREEDERS

In breeders, these newer tools (vaccines) have found easier access. The main reason is that the high cost price, even for the more sophisticated (thus more expensive) attenuated vaccines is less prohibitive for use in more valuable breeders compared to broilers.

Indeed, in general, one can distinguish between two types of coccidiosis vaccines:

- Non-attenuated or wild strain vaccines. These vaccines are basically oocysts that are being produced by normal pathogenic Eimeria spp. in birds. The oocysts are then collected, purified and packed. This type of vaccine cannot be authorised in the EU.
- Attenuated or (in most cases) precocious strain vaccines. This type of vaccine consists of strains with a known lower pathogenicity (virulence). The strains are precocious strains which have a shorter patent period because of a shorter asexual reproductive cycle. As a consequence, these strains cause far less tissue damage (in the bird) compared to wild strain parasites. It is paramount that birds receiving an attenuated coccidiosis vaccine will suffer less from the detrimental destruction of the mucosal lining in the gastrointestinal tract compared to wild type vaccines.





They will have less negative effect on performance and less risk for secondary infections such as necrotic enteritis.

UNDERSTANDING THE HISTORY

But to understand why the use of attenuated vaccines in breeders has been consistently found to be justified, despite of the significant higher cost/bird, we have to go back in time. In the late 1990s, when the first attenuated (precocious lines) vaccine was introduced to the market, other tools for coccidiosis control were available:

- Anticoccidials
- Non-attenuated type vaccines (not in all areas, for example not in the EU). Nevertheless, poultry professionals have immediately seen the advantage of the attenuated vaccines. In contrast to broilers, where parameters for 'performance' are rather clear and straightforward and the impact of coccidiosis on these parameters is almost mathematically measurable, it is difficult to assess in (rearing) breeders and layers what the economic damage of (subclinical) coccidiosis is. In other words, it is far more difficult to estimate what the cost price of insufficient immunity is. However, a few features of attenuated vaccines have generally been accepted:
- Good immunity and low incidence of (coccidiosis) breakthroughs. Thus, low cost for coccidiosis therapy.
- Low incidence of necrotic enteritis. In particular, in the absence of AGP's (antimicrobial growth promotors), coccidiosis but also non-attenuated coccidiosis vaccines are easily provoking necrotic enteritis. With the precocious lines vaccines with less mucosal damage (as a triggering factor) there is an almost zero risk for necrotic enteritis.

 Probably as a consequence of the above mentioned phenomenon, the main parameter affected when using attenuated vaccines seems to be flock uniformity. Improved uniformity during rearing but also during production seems to be the main driver to use this type of vaccines.

NEW OPTION AVAILABLE

Eimeriavax 4m is an attenuated coccidiosis vaccine containing precocious lines of *E. acervulina, E. tenella, E. maxima and E. necatrix;* intended for use in chickens.

Depending on national authorisations, the vaccine can be administered from day 1 of life until 14 days of life. Administration can be through spray on feed, spray on chicks, drinking water and via eye-drop method.

Sound immunity is developed by means of multiplication of ingested oocysts and subsequently excretion and re-infection of newly formed oocysts. With every coccidial cycling there will be an increase in immunity (Fig. 1) until a complete protective immunity has been established.

As there will be a continuous contact with both vaccine and wild type parasites, there will be a lifelong immunity. The precocious line parasites (oocysts) constituting Eimeriavax 4m have been selected for their full susceptibility to all prevention and therapeutic anticoccidials.

As a consequence, they will also repopulate the environment (poultry house) with sensitive (and obviously less virulent) strains. In this way, they will 'revitalise' the sensitivity to those anticoccidial compounds.

Eimeriavax 4m is produced in a FDA (USA), APVMA (Australia) and EU approved vaccine production facility. As the vaccine is produced in SPF (Specific Pathogen Free) chickens, this makes it compliant with the European Pharmacopeia.

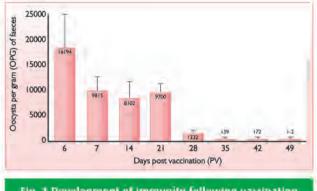


Fig. 1 Development of Immunity following varzination with Einseria vax Am

CONCLUSION

Coccidiosis in breeders is a potentially devastating disease. Also in its subclinical form, it can dramatically affect profitability of a breeder flock.

The global poultry sector has seen a constant shift from anticoccidials supplementation to coccidial vaccines, in order to protect birds.

Two categories of coccidial vaccines can be distinguished: the wild type strain vaccines and the precocious lines attenuated vaccines.

The latter category is known to provoke less mucosal damage and, as a consequence, bears a substantial lower risk for gut health problems such as necrotic enteritis and uniformity problems.

For economically valuable birds, such as breeders, it might be recommended to use this category of vaccine compared to nonattenuated ones or compared to anticoccidials.

Eimeriavax 4m contains precocious line strains of the four most prevalent and pathogenic Eimeria species in chickens.

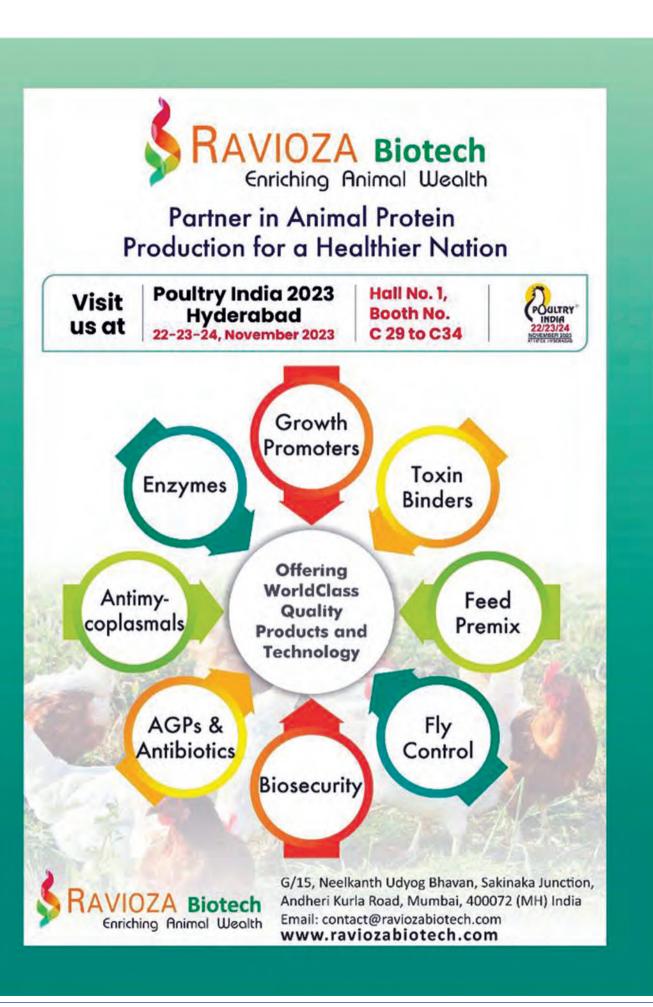


Suguna Foods Honors Channel partners with a trip to Indonesia

Suguna Foods celebrated the outstanding dedication and exceptional contributions of its valued channel partners with an allinclusive international trip to the enchanting island of Bali, Indonesia. The awards night witnessed participation from 98 dealers and

served as a platform to recognize and honor their exceptional achievements. Over the past year, Suguna Foods' channel partners have demonstrated remarkable commitment and a relentless pursuit of excellence. Their unwavering dedication has resulted in the exceeding of sales targets, fostering brand loyalty, and strengthening Suguna Foods' position as a leader in the industry. Suguna Foods spokesperson emphasized, "Our esteemed channel partners are the cornerstone of our accomplishments, and we whole

heartedly value their unwavering confidence and resolute commit-ment to our brand over the past year. Despite the challenges in the retail sector, we have not only persevered but also reached remarkable milestones. "





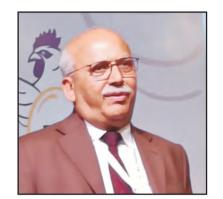
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Poultry Federation of India (PFI) organized its 34th Annual General Body Meeting at Goa

Ooultry Federation of India (PFI), an apex and renowned association of Poultry Farmers, Breeders, Equipment Manufacturers, Pharmaceutical Companies and all allied Industries, organized its 34th Annual General Body Meeting (AGM) at Alila Diwa by Hyatt, Goa on 27th - 28th September" 2023The event began with a warm welcome address given by Mr. Ranpal Dhanda, President, Poultry Federation of India, an inaugural speech that shed light on the association's goals and further extended gratitude to all delegates (600+) from across the country and abroad, sponsoring companies (83), Special Guests, industry professionalsand poultry journalists.

Mr. Ravinder Singh Sandhu, Secretary, Poultry Federation of India discussed the notable achievements and initiatives undertaken by the Poultry Federation of India in the past year,

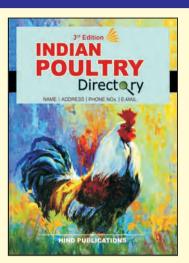


providing insights into the organization's impact on the poultry industry. Mr. Ricky Thaper, Treasurer, Poultry Federation of India, presented the financial accounts, ensuring transparency and accountability within the organization." A highlight of the event was the unveiling of 'Poultry Creations,' a new magazine introduced in collaboration with Vprint Infotech by the PFI executive body and esteemed guests.

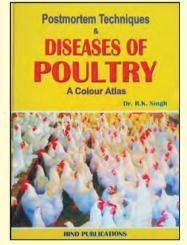
Mr. Sudhir Malhotra, CEO, Interface Pharmaceuticals, shared insights into the benefits of

immunotherapy and its advantages for overall poultry health and productivity. Dr. Susil Silva's presentation focused on the significance of Soybean Meal (SBM) in poultry feeds and the competitive advantage of using US SBM. Dr. Rakesh Gupta followed with a presentation on egg peritonitis in broiler breeders, addressing a specific health concern in poultry production. Followed by Bronze mementos distribution to sponsor companies' representatives. After that Mr. Mahendra Garg shared his views on benefits with Soya, after that Dr. Andreaas Stemmler and his coleage shared their thoughts on "Innovation and Sustainability" Growth drivers in the Poultry. After that mementos distribution to Press and best Soya Award (2022-23) to Dhirendra Soya Agro Pvt. Ltd. During the AGM, Mr. Azad Rathi, President of the Broiler Breeder's Association, explained how their association works to strengthen the

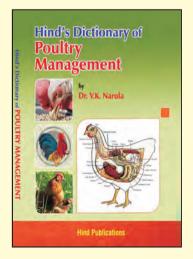
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poultry industry. He also requested the industry to control production and ensure a balanced supply and demand. These discussions and presentations on the first day provided attendees with а comprehensive understanding of the Poultry Federation of India's achievements, financial and technical transparency, advancements within the poultry industry, setting the stage for the events of the second day of the AGM. The second day of the AGM (28thSeptember, 2023) was marked by the prestigious presence of Chief Guest Dr. Sanjeev Balyan, Minister of State for Animal Husbandry, Dairying and Fisheries, Government of India, and Dr. O. P. Chaudhary, Joint Secretary, Department of Husbandry and Animal Dairying.Alongside them, key figures from the Poultry Federation of India, including Mr. Ranpal Dhanda (President), Mr. Ramesh Chander Khatri (Chairman), Mr. Sanjeev Gupta (Vice-President HQ), Ravinder Singh Sandhu (Secretary), and Mr. Ricky Thaper (Treasurer) and all executives' members of the Poultry Federation of India graced the event. Furthermore, the presence of approximately 600 poultry enthusiasts from various regions of the country added depth and diversity to the gathering.

The day commenced with a traditional lamp lighting ceremony, a symbol of enlightenment and unity within the poultry industry. This ceremonial act held profound significance, reflecting the shared commitment of all stakeholders to the growth and prosperity of the poultry sector.

The AGM provided a robust platform for thoughtful deliberations and discussions on pivotal issues that shape the poultry industry's trajectory. Representatives from sponsoring companies, government officials, and members of the Poultry Federation of India collectively emphasized the critical importance of sustainable practices, technological advancements, and the resolution of significant challenges in poultry farming. Participants voiced their optimism regarding the future of the poultry industry, recognizing the instrumental role that such gatherings play in fostering positive change and ensuring the industry's continued growth and stability.

A highlight of the second day was the address by Mr. Ranpal Poultry Dhanda, President, Federation of India, who passionately shed light on the pressing challenges confronting small poultry farmers across the nation. Mr. Dhanda's impassioned plea underscored the problems faced by these farmers and called for immediate attention from the authorities. The presented stressed on need of skill development for skilled manpower such as in other industries. He also requested the Chief Guest to start some diploma courses in ITI's or other such institutions so that the need for skilled manpower is fulfilled.In continuation with the demand of the president, PFI, Prof. (Dr.) P.K. Shukla showcased the need of skilled manpower & the initiations being taken by various Government bodies to empower people with the required skills. Acknowledging the concerns raised by Mr. Dhanda, Dr. Sanjeev Balyan, Minister of State for Animal Husbandry, Dairying, and



Fisheries, Government of India, and Dr. O.P. Choudhary, Joint Secretary of the Department of Animal Husbandry and Dairying, offered reassurance to the farmers. They affirmed their commitment to comprehensive measures aimed at addressing the challenges faced by poultry farmers, underscoring the government's dedication to the welfare of small-scale poultry farming. New logo also launched by Sanjeev Balyan.

This assurance provided a sense of relief among farmers and industry professionals present, who expressed appreciation for the proactive stance of the government and newfound hope for a brighter future in the poultry industry. The commitment demonstrated by these esteemed leaders has instilled confidence, signalling a positive trajectory for small poultry farmers in the country. The day also featured informative presentations, with Dr. Lipi Sairiwal focusing on government of India chemes for poultry, Mr. Vijay Sardana, discussing the future of the Indian poultry sector in a changing society and marketplace, Dr. Sudheer Bhalchandra addressing poultry vaccination, and Mr. O.P. Singh, delivering a presentation on the necessity of promotion and marketing for the chicken industry. The event culminated in a one-hour panel discussion with Kisan Tak, Media Channel by Aaj Tak, addressing various critical issues pertinent to the poultry industry. Where in Mr. Ranpal Dhanda presented actual calculations of receivables by contract farmers which



comes out to be significantly low. Mr. Ramesh Chander, Khatri, Chairman, PFI and Mr. Sanjeev Gupta, Vice President (HQ), extended his gratitude to the sponsoring companies, esteemed guests, and everyone within the poultry community for their invaluable contributions in ensuring the success of this event. The Poultry Federation of India Team presented mementoes as tokens of appreciation to sponsoring companies, and representatives from various poultry associations, recognizing their significant contributions to the event's success.

Poultry Federation of India Team presented a special appreciation award to Mr. Rahul Khatri and Mr. Jagdish Kadyan for their exceptional efforts in orchestrating behind-the-scenes arrangements, their dedication in working tirelessly, and their skilful coordination with every guest, all of which were instrumental in making this event a resounding success. The event concluded with a vote of thanks by Mr. Ricky Thaper, Treasurer, Poultry Federation of India extended a heartfelt vote of thanks to the chief guest for his support for the welfare on poultry farmer, industry professionals, sponsoring entities, and poultry journalists, expressing gratitude for their collective efforts in making the AGM a resounding success. The event was hosted by Dr. Devender Hooda, Executive Member, Poultry Federation of India.



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Innovation, Sustainability and Business in the Animal Nutrition and Grain Processing Sector marked the First Edition of VICTAM LatAm



Held in São Paulo, the event attracted 4,327 visitors and gathered Brazilians and international main players in the market during three days of intense technical information exchange in favor of competitiveness and productivity

In the first week of October, São Paulo hosted the largest and most complete business meeting focused on grain and animal nutrition processing industries, including pet food, aqua feed (fish farming), poultry, pigs, ruminants and large animals. The first edition of VICTAM LatAm brought together during three days - from October 3rd to 5th - the main Brazilian and international players, from industry professionals, technicians, academics, logistics operators, entrepreneurs, as well as producers related to these markets in an event that emphasized technological sustainability, innovation, networking and business.

VICTAM events have a long tradition of being the industry meeting point and the propeller of business and technical development in markets such as the Netherlands, Thailand and Turkey. Now the event reached Latin America, more specifically Brazil, with the goal of fomenting the interaction between local industry and international players.

"We were positively surprised by the quantity and quality of visitation. We received more than 4,300 highly qualified professionals from the animal nutrition and grain processing industries from all over Latin America. We understand that this expressive visitation is a reflection of the quality of the companies from Brazil and other countries that are exhibiting in the show and of the quality of the technology innovations in equipment for the processing, storage and transportation of grains and animal feed shown here", said the Managing Director of VICTAM

Corporation, Sebas van den Ende. The first edition of VICTAM LatAm also received many international visitors from several neighboring countries, including Argentina, Paraguay, Uruguay, Chile, Peru, Colombia and even Mexico, who came to see equipment never seen in this region.

Innovation & Business

Another factor that marked the VICTAM Latin American edition was the volume of business generated. "The debut of VICTAM Latam in Brazil was a great success. Our expectations were exceeded in terms of qualified audience, business generation and renovation of the booths for the 2025 edition. We received buyers from all over Latin America, who came to check out the machines and equipment, in order to make new purchases" evaluated the Managing Director of Interlink Exhibitions - promoter of VICTAM LatAm 2023 in Brazil -, Cassiano Facchinetti.

According to Facchinetti, next edition of VICTAM LatAm will take place in September 2025, with an increase in the exhibiting area, exhibitors' booths, and participation of new companies. "We can already say that VICTAM LatAm has become the largest and



main event for this industry in Latin America!".

VICTAM LatAm gathered in about 10,000 square meters, more than 150 national and international companies, representing about 250 brands, such as AGI, Andritz, Buhler, CPM, Equitec, Evonik, Famsun, Ferraz Máquinas, Kahl, Van Aarsen, Vantec, Wenger, Zheng Chang, among many others. These key players presented their cutting-edge solutions and technologies. Some of the innovations presented by the exhibitors were: Equipment and technologies for silo monitoring: Grunn, official representative in Brazil of Bin Master, Electro-Sensors (United States), Tandler, Siko, Kipp, Motrona, Meister (Germany), and Zimm (Austria), show novelties in equipment and technologies for monitoring silos. Sales director of Grunn, Letícia Fatichi said that the Brazilian market has a "huge potential for growth, since there is a significant lack of storage capacity".

"If we consider the data from the National Supply Company in Brazil (CONAB), the country should have 40% more silo structures. But there is a challenge to face: incentive in Brazil the awareness regarding the importance of incorporating monitoring equipment safety into the industrial dynamics. Compared to the USA, Brazil registers an average of 4,000% more facility accidents. It is urgent to implement mandatory safety regulations," said the head of the company's sales department. Equipment and technologies for research and diagnosis: Developer of differentiated, high-value solutions for life science research and diagnostics, Bruker Corporation brought to the show microorganisms identification technology, such as fungi, bacteria, yeasts, and for origin traceability and hygiene control in food and beverage production lines. "Microbiology already has a great entry in sectors such as clinics and large companies, and the participation in events such as VICTAM LatAm opens the possibility of talking about the advantages of this technology", commented the technician in Sales and Application of Bruker do Brasil, Rodrigo Oliveira.

Mixers, dryers, heaters: Companies such as Becker Metalúrgica Industrial and Forberg presented their complete lines of equipment. "We have already participated in editions of VICTAM held in the Netherlands, Thailand and Turkey, and we are

now in Brazil because we understand that this is a huge market in which we want to participate. In only two days of the show we were able to make solid contacts with local companies that were interested in our product line", said Forberg's sales director, Vladimir Jozim.

For Becker's commercial director, Antônio Carlos de Campos, who has visited VICTAM events in other countries, the Latin American version of the show is interesting because it creates perfect conditions to explore international partnerships. "It is important for the local market to have access to the trends, knowledge and technologies exhibited here; it is a great opportunity to step into a higher level of networking and business," he said. Animal feed additives: companies such as Atias Química and Evnik, dedicated to the production of animal feed additives, presented innovations in favor of the quality of creation.

Vertical cultivation: One example of innovative processing was presented at the show by the Dutch Insect Engineers. The technology consists of an entire structure, equipment, and climatic system for the breeding of black soldier fly on a commercial scale. Machinery and equipment: Paraná Industrial presented its complete product line during VICTAM LatAm 2023. The company highlighted the Self-Cleaning Mug Lifter, which facilitates and improves product loading, ensuring a reduction in waste retention. Haver & Boecker, on the other hand, focused on equipment for bagging pet food. "During the show we had a very specialized audience, searching for animal nutrition solutions", commented the company's sales engineer, André Domingos.

Information, sustainability and competitiveness

VICTAM LatAm 2023 also offered to the visitors an extensive program of conferences with seminars, workshops and debates. "We provide a complete experience in terms of innovation, technology, knowledge, networking, and business opportunities," said Sebas van den Ende. VICTAM and Perendale Publishers Ltd. held the Pet Feed and Aquaculture Feed Production Conference. In three days, leading experts in the sector addressed topics such as: the differences in the design of plants for the production of PET and aquatic feed; nutrition, sustainability and Circular Economy; the importance of probiotics in aquaculture; grinding, screening and particle size control in the optimal preparation of feedstock for aquaculture feed and pet food; micro-ingredients; pet food coating; pet food extrusion; food safety; ways to save energy in the feed milling and pelleting process; among others.

In partnership with the global grain community GEAPS, the International Educational Program on Grain Quality, Processes, Storage and Equipment was carried out, in which topics such as technologies aimed at maintaining grain quality in a tropical climate were addressed; the protection of process equipment against dust explosions; combustible dust safety in the grain industry; solutions to problems in silo bridges; ways to maximize the production of bucket elevators; simulation technologies in the handling of dry bulk; among others.

EMBRAPA (Brazilian Agricultural Research Corporation) participated in VICTAM LatAm 2023 as the curator responsible for the conference program that dealt with business opportunities in the animal protein chains (dairy cattle, beef cattle, pigs, goats, and sheep), in the poultry and fish chains, animal nutrition, and grains (soybean, corn, and sorghum).

The International Feed Technology Conference (IFTC), organized by the University of Wageningen, brought together a team of professors and PhDs who provided visitors with information on issues related to animal nutrition and feed technology in Western Europe; recent developments in pig and poultry feed; the main challenges for the dairy cattle industry in South America; mycotoxin control and food safety in South America.

The non-profit International Responsible Soy Association (RTRS), which promotes production growth, trade and use of responsible soy, brought its Annual Conference to the event and discussed topics such as: national legislation in Latin America and how they compare to the new European Union regulation on deforestation-free products; how different countries intend to respond to the EUDR requirements; responsible production of responsible soy; sustainability and regenerative agriculture; among others. In the Theater at the exhibition floor A unique seminar, organized by Perendale and Victam took place, Feed Milling Maximized. This seminar presented three keynote presentations along with eight quick-fire updates on equipment and technologies used in modern-day feed milling that improve efficiencies while maximising output.

VICTAM LatAm 2025 has already set a date

"We are very pleased with this first edition. We had great adhesion from leading companies in the sector and excellent visitation, a specialized public with decision-making power. Brazilian and Latin American markets have a great potential for business, which goes beyond the country's borders, and the companies from the countries present at the show, such as the United States, China, the Netherlands, Germany, India, are now convinced that it is strategic to participate in Victam LatAm to be part of this market", says the director of VICTAM Corporation, Sebas van den Ende.

The next edition of VICTAM LatAm will take place from September 16th to 18th, 2025, at the White Pavilion of Expo Center Norte, in São Paulo. "The volume of renovations exceeded the capacity of the red pavilion, where we are today. The 2025 edition will be 50% larger in square footage," says Facchinetti.

VICTAM LATAM 2025

When: September 16th - 18th

Local: Expo Center Norte - Pavilhão Branco - São Paulo/ SP - Brasil.

About VICTAM:

Victam events are owned by the Victam Foundation, which is a Dutch non-profit organization dating back to 1964. The Foundation's goal is to provide financial support for innovative projects to non-profit applicants such as institutes, universities, and colleges. Also, the awarding of individual scholarships. The Foundation seeks positive contributions to the technological development of industrial sectors in the milling of grains and other raw materials in the broadest sense of the word and in the production of animal feed and human food. In 1965, the first Victam exhibition was organized in Utrecht, the Netherlands. The first event in Bangkok, Thailand, was launched in 1994 and in Istanbul, Turkey, in 2021.



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World Egg Day celebration held at the Hyderabad Press Club

World Egg Day Celebrations held at the Hyderabad Press Club premises under the agies of National Egg Coordination Committee, Poultry Federation of India, Telengana Poultry Federation, National egg and Chicken Promotion Council and Indian Poultry Journalists Association.

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Dr. K. Balaswamy, Adviser NECC has explained the theme of the World Egg Day as Eggs for Healthier Nation. In a specially released press note he explained that they have been convincing the Medical Practitioners about the goodness of Eggs and advise all people of ages to take Eggs without any inhibition. The Egg, as he said, contains no cholesterol harmful to the body. On contrary the eggs help to build good cholesterol that repairs the muscles. In his presentation he suggested that from 7th month baby onwards till the aged can take the eggs including the yellow yolk. American and British scientists and nutritionists have accepted the goodness of eggs and per capita consumption in all advanced coun tries reached above 300 eggs while India per capita remained at 95 Eggs only, where as the NIN recommends 180 Eggs.

Mr. D. Sudhakar Central Committee Member of NECC narrated how NECC was formed by Padmasri Dr. B.V. Rao. Uniting the



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farmers of the country made the egg prices declaration possible for the last 42 years. He has stated that no other agricultural commodity in the world has the right of declaring its price by the producers. Mr. J. Sanjeeva Reddy, Hyderabad Zonal Chairman, NECC, described that the Hyderabad, and Telengana takes credit of consuming highest number of Eggs 180 per capita on an average. Mr. K. Mohan Reddy, President, Telengana Poultry Federation thanked the Government of Telengana for helping the Poultry farmers with Electricity subsidy, maize supplies and abolition of few taxes and provision of eggs in midday meals, hostels and hospitals. He appealed that eggs may be included in school breakfast scheme also. Mr. D.S. Subramaniam, Vice President, Poultry Federation of India explained about Central Govt. Schemes of Poultry Farmers, permission for import of Soya in needs, Vaccine permission for emerging diseases etc., Sri P. Chakradhara Rao former President-IPEMA, organiser of Poultry India, appealed to include about Eggs in school children test books as special subject to understand nutritive value of eggs. Mr. Uday Singh, President of IPEMA, announced that arrangements are carried on for Poultry India Exhibitionto be held



from November 22nd to 24th in Hitex Exhibition Centre.

Mr. K.G. Anand, General Manager Venkateshwara Hatcheries, appealed that farmers should gear up to export eggs to other countries as scarcity prevails and deman d raises. Dr. Ezil Kumar,



CEO-NECC, explained that in spite of several hurdles from other states AP and Telengana have been exporting eggs to other states by coordinating with other zones.

Mr. Sanjeev Chintawar, Business Manager, NECC, proposed vote of thanks.



Hyderabad, November 2023



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